



# We Grow Manufacturing Companies

Sky Island is a private equity firm focused on partnering exclusively with privately-held manufacturing companies. We believe in the fundamental tenets of partnership and interest alignment, which pervade everything we do.

## Investment Criteria



Manufacturing Companies



Headquarters & Primary Operations in U.S. or Canada



\$5-15 Million EBITDA



Privately-Held and Managed (Non-Institutional)



Sellers/Management Looking for a Partner (Not Just Capital)



Interest Alignment Through Rollover Investment



Asymmetric Risk Profile



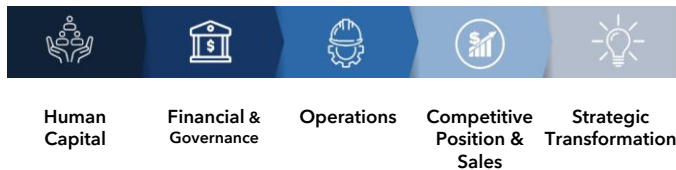
Majority Control

## Our Approach

We are business builders, not financiers looking to profit from extracting financial gain at the expense of our companies, communities, and employees. We are focused on finding companies where we can support our management teams in driving transformational change through an ardent focus on growth, executing on rigorous operational improvements, and tucking in complementary and accretive acquisitions. We are steadfast in our commitment to supporting and growing world-class manufacturing companies.


## Strategic Playbook

Sky Island utilizes a proprietary and effective operational playbook that has been crafted and honed from working alongside more than 50 companies over the past 17 years. Our Strategic Playbook is based on five core tenets outlined below and customized for each portfolio company.




# Our Portfolio

Sky Island is proud of its diversified portfolio of U.S. based manufacturing companies that are led by exceptional teams and have exciting growth opportunities.




Leading producer of advanced materials and specialty coated metals engineered to address lightweighting, noise, vibration, and harshness ("NVH"), corrosion, architectural, and aesthetic needs to a variety of industries.

*Canton, MI* [www.materialsciencescorp.com](http://www.materialsciencescorp.com)




A designer, manufacturer, and supplier of industry leading products used in refineries, petrochemical, and other process manufacturing plants to safely and rapidly perform turnarounds, shutdowns, maintenance, repairs, and capital projects.

*South Houston, TX* [www.usaindustries.com](http://www.usaindustries.com)




Leading provider of specialized polishing solutions across white and red metals for use in high-visibility applications in the building products, transportation, and consumer goods sectors.

*Hillside, NJ* [www.polishedmetals.com](http://www.polishedmetals.com)




A designer and manufacturer of industry leading, highly engineered aviation refuelers, custom work trucks and tanks serving the aviation, liquid waste removal, rail, and refined fuel delivery industries.

*Kansas City, MO* [www.skymarkrefuelers.com](http://www.skymarkrefuelers.com)



140-year-old manufacturer and wholesaler of branded "Made in the USA" American flags, military flags, and other flags and accessories to the mass market, commercial, and government channels.

*Wyomissing, PA* [www.valleyforgeflag.com](http://www.valleyforgeflag.com)



Leading manufacturer of authentic, small batch, hand-breaded Wisconsin cheese curds serving restaurant chains, bars, sports and convention venues, convenience stores, cruise ships, and other establishments throughout the U.S.

*Ellsworth, WI* [www.kaufholdskurds.com](http://www.kaufholdskurds.com)

# Our Team

Sky Island has brought together a talented team displaying a unique and multifaceted skill set from our principal investing, investment banking, operational improvement, restructuring, and senior management backgrounds centered around manufacturing companies. The partner group has worked together for a collective 20 years and our entire team for more than 50 years. We share a passion and acumen for rolling up our sleeves alongside our management team partners to drive value for all constituents.



**Jack Waterstreet**  
*Managing Partner*



**Pat Murley**  
*Partner*



**Will Dobbs**  
*Partner*



**Brittany Bachelor**  
*Director of Finance & Chief Compliance Officer*



**Cord Walker**  
*Principal*



**Michael Marsh**  
*Vice President*



**Cyrus Hamid-Khani**  
*Associate*



**Ted Schroeder**  
*Associate*