

Sky Island is a private equity firm actively investing out of our second fund, focused on partnering exclusively with privately-held manufacturing companies. We believe in the fundamental tenets of partnership and interest alignment, which pervade everything we do.

Investment Criteria



Manufacturing Companies



Headquarters & Primary Operations in U.S. or Canada



\$4-20 Million EBITDA



Privately-Held and Managed (Non-Institutional)



Sellers/Management Looking for a Partner (Not Just Capital)



Interest Alignment Through Rollover Investment



\$10-60 Million Equity Checks



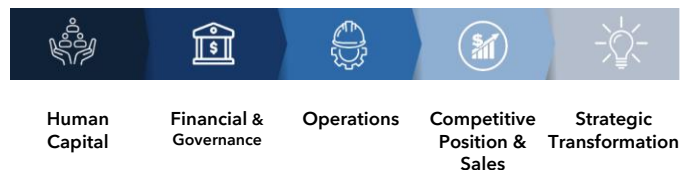
Majority Control

Sectors of Interest

- Advanced Materials
- Aerospace & Defense
- Auto & Transportation
- Beauty & Personal Care
- Building Products
- Co-Packing / Co-Mfg.
- Consumer Products
- Food & Beverage
- Health & Wellness
- Industrial Products
- Industrial Technology
- Medical Devices
- Medical Products
- Metals
- Outdoor & Recreation
- Packaging
- Pet Food & Products
- Private Label
- Specialty Chemicals
- VMS

Strategic Playbook

Sky Island utilizes a proprietary and effective operational playbook that has been crafted and honed from working alongside more than 50 companies over the past 17 years. Our Strategic Playbook is based on five core tenets outlined below and customized for each portfolio company.



Our Portfolio

Sky Island is proud of its diversified portfolio of U.S. based manufacturing companies that are led by exceptional teams and have exciting growth opportunities.



Leading producer of advanced materials and specialty coated metals engineered to address lightweighting, noise, vibration, and harshness ("NVH"), corrosion, architectural, and aesthetic needs to a variety of industries.

Acquired: March 2019
HQ: Canton, Ohio
www.materialsciencescorp.com

Criteria for Add-On Acquisitions:
Manufacturing leaders in metal coating and enhancement

Completed:




Leading provider of specialized polishing solutions across white and red metals for use in high-visibility applications in the building products, transportation, and consumer goods sectors.

Acquired: October 2020
HQ: Hillside, New Jersey
www.polishedmetals.com

Criteria for Add-On Acquisitions:
Specialty metal finishers for architectural, transportation, or industrial applications

Completed:




142-year-old manufacturer and wholesaler of branded "Made in the USA" American flags, military flags, and other flags and accessories to the mass market, commercial, and government channels.

Acquired: June 2021
HQ: Wyomissing, Pennsylvania
www.valleyforgeflag.com

Criteria for Add-On Acquisitions:
Consumer goods companies with cut and sew or custom printing operations

Completed:




A designer, manufacturer, and supplier of industry leading products used in refineries, petrochemical, and other process manufacturing plants to safely and rapidly perform turnarounds, shutdowns, maintenance, repairs, and capital projects

Acquired: December 2021
HQ: South Houston, Texas
www.usaindustries.com

Criteria for Add-On Acquisitions:
Manufacturers or distributors of niche products serving refineries, petrochemical, power, or heat exchanger end markets



A designer and manufacturer of industry leading, highly engineered aviation refuelers, custom work trucks, and tanks serving the aviation, liquid waste removal, rail, and refined fuel delivery industries.

Acquired: December 2021
HQ: Kansas City, Missouri
www.skymarkrefuelers.com

Criteria for Add-On Acquisitions:
Specialized truck upfitters, truck parts providers, or custom tank fabricators

Completed:




Leading manufacturer of authentic, small batch, hand-breaded Wisconsin cheese curds serving restaurant chains, bars, sports and convention venues, convenience stores, cruise ships, and other establishments throughout the U.S.

Acquired: March 2023
HQ: Ellsworth, Wisconsin
www.kaufholdskurds.com

Criteria for Add-On Acquisitions:
Manufacturers of appetizers serving the foodservice market

Completed:




Leading manufacturer of paper tubes and cores in the Western U.S. serving a variety of industries, including construction, packaging, agriculture, consumer products, and building products, among many others.

Acquired: July 2024
HQ: Stockton, California
www.pacificpapertube.com

Criteria for Add-On Acquisitions:
Leading manufacturers of paper tubes and cores or other converted paper products

Completed:




Leading producer and supplier of high-quality cultured dairy products (e.g., sour cream, yogurt, etc.) to the food manufacturing, food service, and restaurant industries.

Acquired: August 2024
HQ: San Bernardino, California
www.farmdale.net

Criteria for Add-On Acquisitions:
Manufacturers or distributors of cultured dairy products

Our Team

Sky Island has brought together a talented team displaying a unique and multifaceted skill set from our principal investing, investment banking, operational improvement, restructuring, and senior management backgrounds centered around manufacturing companies. The partner group has worked together for a collective 20 years and our entire team for more than 50 years. We share a passion and acumen for rolling up our sleeves alongside our management team partners to drive value for all constituents.

For new investment opportunities, contact:

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